

VIRGINIA COMMISSION  
FOR THE ARTS

STRATEGIC PLAN

2012 - 2013

May 2012

# **MISSION**

**Virginia Commission for the Arts encourages participation and invests in the arts for all Virginians.**

## **Values**

**The Virginia Commission for the Arts**

- **supports artistic excellence, encourages growth in artistic quality, and strives to make quality arts experiences available to all Virginians, regardless of age, disability, gender, geographic isolation, income, race, or social barrier**
- **is a responsible steward of the public trust and the Commonwealth's resources, and maintains the highest ethical and legal standards in all its actions**
- **values and supports creativity, innovation, and investment in the Commonwealth's rich and diverse cultural heritage, and encourages and strengthens private support of the arts**
- **values and promotes the arts and artists as a vital component of the Commonwealth's economic health, supporting jobs, businesses, and tourism**
- **values and promotes the arts as a catalyst for lifelong learning, and recognizes the essential role of the arts in the intellectual and creative growth of Virginians of all ages**
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## **Authorizing Environment and Mandates**

The enabling legislation for the Commission for the Arts, Chapter 9.1 of the Code of Virginia, calls for the agency to do the following:

- X encourage growth in artistic quality, public participation in the arts, and access to the arts for all Virginians
- X promote a sequential program of arts education in elementary and secondary schools
- X provide supplemental learning opportunities to the public school arts education curriculum
- X provide funding and technical assistance to artists and nonprofit arts organizations
- X support arts organizations in underserved areas and performing arts touring as a means of making the arts more widely available
- X establish a program of awards to artists of exceptional talent
- X encourage arts organizations to establish endowment funds
- X provide incentives to local governments to support the arts.

To qualify for funding from the National Endowment for the Arts the agency must meet the following standards described in the NEA funding guidelines:

- X sound fiscal and administrative procedures
- X planning process with broad involvement of artists, arts organizations, and the public
- X provision for fair decision making on grant requests, including the use of qualified grant review panels
- X substantial efforts to make programs widely available.

The work of the Virginia Commission for the Arts fits into the Commonwealth's long term objective, as developed by the Council on Virginia's Future, to protect, conserve, and wisely develop our natural, historical, and cultural resources.≡

# **AGENCY CUSTOMERS**

The Virginia Commission for the Arts considers its most important customers to be the people of the Commonwealth. The agency does not provide direct services to these customers but works with private arts organizations, individual artists, and schools to provide services to the arts audience and school children.

## **Not-For-Profit Arts Organizations**

Private, non-profit organizations that produce or present the arts form the infrastructure that keeps the arts on stage and in view. These organizations include symphony orchestras, chamber music ensembles, community concert series, art museums, dance and theatre companies, literary magazines, local arts councils, and multi-purpose performance and exhibition spaces.

In addition to presenting performances on their main stages or formal exhibitions in climate controlled galleries, these organizations are extensively engaged in education and outreach efforts. These special activities include performances in schools, lecture demonstrations, classes for children and older Virginians, and teacher training. Almost all of the arts organizations that have activities for children have tied these educational activities to the state Standards of Learning in, not only the arts, but also in language arts, science, and social studies. These educational programs are not intended to replace arts instruction by full time teachers but are a resource to help the schools in achieving their instructional goals.

There are approximately 500 not-for-profit arts organizations in the state. The Commission works with just over 200 of these organizations on an ongoing basis and with the others occasionally.

With two major economic downturns in the past decade, the artists and arts organizations of Virginia have faced unprecedented financial challenges. The nonprofit arts organizations of the state have been traditionally undercapitalized and understaffed for the level of programming presented. There is little budget flexibility to deal with reductions in earned or contributed income. Virginia arts organizations, by and large, have spent down their cash reserves, laid off staff, frozen salaries, and cut programs for the public. Many have borrowed to keep their doors open, and every institution has been forced to devote more staff resources to fundraising. As staff sizes were reduced, individuals are working longer hours and handling more responsibilities. Staff and volunteer burn-out and turnover are high.

## **K-12 Schools**

The Commission provides grants that enhance and enrich arts instruction offered in the public schools.

These grants provide elementary and secondary students and teachers opportunities to work with professional artists either in a school setting or through after-school or summer activities. These grants support educational programs in the arts that enhance arts instruction in the school curriculum. In addition, the grants will support the training of professional artists to work with elementary and secondary students.

With a handful of exceptions, the arts organizations of the state that receive operating support from the Commission have programs for young people. These programs are tied to the state Standards of Learning and are presented during the school day, after-school, on Saturdays, and over the summer. These programs range from direct instruction in the different art forms to opportunities for students to create original work to performances and exhibitions by students.

## **Artists**

Individual artists are the soul of the arts field, and helping the artists of today is an investment in the cultural heritage of the Commonwealth. It is a goal of the Commission to develop a climate in which artists of exceptional talent may work full time at their art with the possibility of critical and financial rewards. The state spends significant funding each year on the training of artists through the state colleges and universities. There are approximately 25,000 professional artists in the state.

The Commission provides public recognition and financial assistance through fellowships to a small number of artists each year. The Commission awards grants to nonprofit arts organizations to hire Virginia artists and to present new work by Virginia artists of all disciplines. The Commission helps to subsidize residencies by Virginia artists at the Virginia Center for the Creative Arts, the artist retreat in Amherst County. With funding from the Commission K-12 schools hire artists for long and short term residencies.

# CRITICAL ISSUES

- X** increased accessibility to the arts for the public
- X** strengthening the cultural infrastructure of the state
- X** strengthening arts education

## **Accessibility to the Arts**

Making the arts available to a wider public is the first priority of this agency. The Commission will continue its work with the network of nonprofit arts organizations across the state to expand the number of arts events for the public.

Through the Performing Arts Touring program there will be performances in every city and country of Virginia by some of the most outstanding musicians, dancers, singers, and actors in the state.

The Commission also reviews all grant applications from arts organizations to be sure that these organizations are reaching out to all economic and racial segments of the community. All grantees of the Commission are required to comply with the Americans with Disabilities Act and make their facilities and programs accessible to people with disabilities.

## **Strengthening the Cultural Infrastructure of the State**

For many years the Commission has invested a substantial portion of its financial resources into building a network of nonprofit arts organizations around the state. These organizations struggled in the economic downturn of the early years of this decade and are just now seeing stability in their finances. The Commission provides operating support to about 200 arts organizations each year. The Commission provides Technical Assistance Grants for staff and board leaders of arts organizations to attend professional development conferences or short term training opportunities in any aspect of arts management.

In order to increase financial support for the arts, the Commission provides incentives for private and local government funding of the arts through its grant programs. The Commission views its role as that of a catalyst, helping to augment and strengthen private and local support of the arts. This philosophy recognizes that government resources are limited while the demand for services is high and that the arts are healthier when not financially dependent on any single source of support. Organizations receiving funding from the Commission are expected to earn as much income from ticket sales and other admission fees as possible, while seeking contributions from individuals, corporations, foundations, and local governments, as well as income from special fundraising activities. The Commission reviews applications from arts organizations for operating support to be sure that these organizations have a diversified funding base.

Most of the Commission grant programs require a cash match of at least dollar for dollar. Operating support grants require a cash match of ten to one.

The Local Government Challenge Grant program provides incentives for localities to create funding programs for the arts using local tax revenues.

In partnership with the Virginia Tourism Corporation the Commission will continue to offer Tourism & the Arts grants for cultural tourism promotion activities. These grants will help to expand the audience for the arts.

## **Arts Education**

With financial and scheduling pressures a minority of schools in Virginia offer full arts education with sequential courses in each of the major arts disciplines, providing both practice in and study of the history of the art forms. It is the position of the Commission for the Arts that study of the arts should be a part of the education of every young person, whether that student grows up to be a performer, a scientist, or a basketball player.

Not only is it important to learn about the arts, but arts education also provides effective learning opportunities that yield increased overall academic performance, reduced absenteeism, and better skill-building. Arts education builds skills in problem-solving, in teamwork, and in self-discipline.

The major responsibility for arts education rests, of course, with the state and local education agencies. The Commission has a variety of programs that enrich the work of teachers in the public schools - artist residencies, the educational programs of nonprofit arts organizations around the state, and touring performers that go into schools.

The educational reform efforts of recent years offer an opportunity for arts education. Advocates for arts education have long pushed for higher academic standards in the major fields of arts instruction - the visual arts, music, theatre, and dance. In far too many schools the arts programs are considered extracurricular activities with the result that students are not held to sufficiently high learning standards.

At the same time the laudable goal of improving instruction in the "core" subjects has the potential of limiting opportunities for students to study other subjects, including the arts, as part of the school day. Unless the arts are included as a part of the curriculum, students whose families lack the financial resources for private instruction in the arts may miss out on a vital part of a well rounded education.

The Commission funds short and long term artist residencies in preK-12 schools, either in a school setting or through after-school or summer activities. These artists enrich the work of the classroom teachers and provide role models for students as working professionals in the arts.

The education and outreach programs of many arts organizations around the state are designed to enhance learning, not only in the arts, but also in other areas of the curriculum. The majority of the nonprofit arts organizations of the state have extensive and carefully designed educational programs for young people. In recent years many of these educational programs have been redesigned to enhance learning based on the State Standards of Learning. The Commission funds over 180 arts organizations each year that work with local schools to provide programs that enhance learning.

# **GOALS, OBJECTIVES, STRATEGIES**

## **2012 – 2013**

Following are the agency goals and objectives for the next year.

Goal 1: High quality arts accessible to all Virginians, regardless of location in state, race, income, or disability

Objective 1: Provide incentives to non-profit arts organizations to expand the number of arts events for the public throughout Virginia.

Strategy 1: Evaluate all applications from nonprofit arts organizations for operating support on the basis of service to the community.

Strategy 2: Provide financial and technical assistance each year to at least 5 new and emerging arts organizations working with underserved populations.

Objective 2: Provide financial incentives to nonprofit organizations for new initiatives in the arts

Strategy 1: Award at least 25 Project Grants in each year for activities that increase opportunities for Virginians to attend high quality arts activities

Objective 3: Through the Touring Program support at least 250 performances in every Virginia city and in at least 90 counties each year of the biennium.

Objective 4: Continue membership in the Mid Atlantic Arts Foundation which supports performances by out of state artists in Virginia

Goal 2: A vibrant cultural infrastructure for the Commonwealth with a strong financial base

Objective 1: Assist organizations of artistic merit by providing funds to maintain stability and encourage advancement

Strategy 1: Continue to support at least 200 arts organizations each year through the General Operating Support Grants

Strategy 2: Support the work of local arts agencies in serving the artists and arts organizations of their communities by providing operating support and technical assistance

Objective 2: Provide incentives to at least 100 localities in each year of the biennium to fund the arts with local tax revenues

Strategy 1: Continue the Local Government Challenge Grant program.

Objective 3: Provide training to non-profit arts organizations in a wide variety of arts management skills

Strategy 1: Through the Technical Assistance program help arts organizations identify and hire fundraising and planning consultants

Strategy 2: Through the Technical Assistance program help arts organizations send board and staff members to conferences, workshops, and seminars on marketing, planning, and financial management

Objective 4: Encourage arts organizations to work with local tourism promotion offices in promoting local cultural tourism

Strategy 1: Through the Tourism & the Arts Grants assist 20 partnerships headed by arts organizations in each year of the biennium to promote their activities to the travel industry

Goal 3: Opportunities for Virginia artists of exceptional talent to develop their careers in the Commonwealth

Objective 1: Support the work of outstanding Virginia artists

Strategy 1: Through artist fellowships assist at least 4 individual artists each year in the creation of new work

Strategy 2: Support the work of nonprofit organizations that provide studio space, exhibition opportunities, performance opportunities, and information/advisory services for artists

Strategy 3: Through the Project Grant category provide funding to nonprofit organizations to commission or purchase the work of Virginia artists

Goal 4: Instruction and participation in the arts for all Virginia students, K-12

Objective 1: Ensure that at least 900,000 students in grades K-12 have contact with working, professional artists as part of their educational experience in each year of the biennium.

Strategy 1: Provide funding to at least 180 non-profit arts organizations that offer in-school and after-school programs for young people that enhance and enrich the school curricula

Strategy 2: Fund at least 20 Artist in Education grants in grades K-12 each year.

Strategy 3: Select performers each year for the Tour Directory with experience and interest in working with schools and children.